

Message Text

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70

ORIGIN ARA-20

INFO OCT-01 ISO-00 L-03 DLOS-07 COA-02 IO-14 AGR-20 AID-20

EB-11 RSC-01 COME-00 TRSE-00 SWF-02 EUR-25 CG-00

DODE-00 DOTE-00 FTC-01 HEW-08 CIAE-00 INR-10 NSAE-00

PA-04 USIA-15 PRS-01 SP-03 SS-20 NSC-07 H-03 SCA-01

SCS-03 DRC-01 /203 R

DRAFTED BY ARA/EP/E:KGUTHRIE

APPROVED BY ARA - MR. KUBISCH

ARA:HWSHLAUDEMAN

L/OES:MBWEST

D/LOS-MR. HULL

S/FW:WLSULLIVAN

ARA/EP:SMPRINGLE

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P R 302354Z APR 74

FM SECSTATE WASHDC

TO AMEMBASSY QUITO PRIORITY

INFO AMCONSUL GUAYAQUIL

AMEMBASSY LIMA

AMEMBASSY MONTEVIDEO

C O N F I D E N T I A L STATE 088772

E.O. 11652: GDS

TAGS: EFIS, EC, US

SUBJ: FISHERIES ASSOCIATION AGREEMENT: MEETING WITH TUNA
INDUSTRY

MONTEVIDEO FOR LOS TEAM

1. ASSISTANT SECRETARY KUBISCH, DEPUTY ASSISTANT SECRETARY
SHLAUDEMAN AND OTHER DEPARTMENT OFFICERS MET WITH TUNA
INDUSTRY REPRESENTATIVES FELANDO (AMERICAN TUNABOAT
ASSOCIATION) AND CARRY (CANNERS) APRIL 26 FOR FURTHER
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DISCUSSION OF POSSIBLE ASSOCIATION AGREEMENT WITH ECUADOREAN

STATE FISHING CORPORATION (EPNA). THOUGH STILL VERY DOUBTFUL ABOUT DESIRABILITY OF ASSOCIATION AGREEMENT AND SKEPTICAL ABOUT SINCERITY OF ECUADOREAN INTEREST IN SETTLEMENT, INDUSTRY REPS EVENTUALLY AGREED TO GIVE MATTER FURTHER CONSIDERATION AND TO TRY TO WORK OUT AGREED INDUSTRY POSITION FOR USE IN POSSIBLE DISCUSSIONS OF ASSOCIATION AGREEMENT WITH ECUADOREANS.

2. INDUSTRY REPS EXPRESSED STRONG DESIRE THAT ANY DISCUSSIONS BE CONDUCTED, AT LEAST INITIALLY, ON INFORMAL BASIS WITHOUT PUBLICITY AND SUGGESTED THAT AS FIRST STEP EPNA MANAGER VICENTE TAMARIZ MIGHT MEET WITH INDUSTRY REPRESENTATIVES IN U.S. THEY CONSIDER THAT THIS WOULD PROVIDE OPPORTUNITY TO GET BETTER IDEA OF TERMS WHICH GOE

MIGHT OFFER AND TO ASSESS INTEREST OF GOE IN REACHING A SETTLEMENT. WE AGREED TO SEE IF SUCH A MEETING COULD BE ARRANGED.

3. CARRY NOTED THAT THERE WAS OUTSTANDING FTC CEASE-AND-DESIST ORDER AGAINST CANNERS AND FISHERMEN IN CONNECTION WITH NEGOTIATIONS WITH JAPAN SEVERAL YEARS AGO AND EXPRESSED CONCERN THAT ASSOCIATION DISCUSSIONS WITH ECUADOR MIGHT BE IN VIOLATION OF THIS ORDER. WE AGREED TO LOOK INTO THIS MATTER.

4. WE WOULD WELCOME EMBASSY QUITO'S COMMENTS ON PROPOSAL FOR TAMARIZ MEETING WITH INDUSTRY IN SAN DIEGO OR ELSEWHERE IN U.S. OUR THINKING IS THAT ONCE WE HAVE FIRM INDICATION FROM GOE THAT IT IS PREPARED TO PROCEED WITH DISCUSSIONS OF ASSOCIATION AGREEMENT, EMBASSY WOULD BE REQUESTED TO PROPOSE TAMARIZ VISIT TO U.S. FOR INITIAL DISCUSSIONS WITH INDUSTRY. IT OCCURS TO US THAT IN VIEW OF EVIDENT GOE SHYNESS REGARDING PUBLICITY ON NEGOTIATIONS AND ITS EXPRESSED DESIRE TO PLAY DOWN GOE INVOLVEMENT, THIS SCENARIO MIGHT BE ATTRACTIVE TO ECUADOREANS.

5. MEMCON OF MEETING POUCHED TO EMBASSY QUITO. RUSH

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